

Independence in a Captive Market Reinsurance Seminar

Darla Moore School of Business of the University of South Carolina, Charleston, SC

On June 20, 2013, the Darla Moore School of Business of the University of South Carolina, the South Carolina Department of Insurance, and the South Carolina Captive Insurance Association sponsored a reinsurance seminar to provide the attendees with valuable knowledge of how reinsurance works and how some of the largest corporations use it in the risk management programs.



The program was completely sold out as 42 attendees representing the captive industry, insurance providers, and the banking and financial sectors were treated to an all-star cast of presenters. Professor Greg Niehaus of the Finance Department of the Darla Moore School and Director Ray Farmer of the Department of Insurance kicked off the presentations with a welcome and introductory remarks.



Bill Hodson of USA Risk Group along with Dave Adams and Anthony Valente of Maiden Re provided an introduction to reinsurance and an explanation of the intricacies of how reinsurance works and what those sometimes confusing contracts really mean.

Gary Bowers of Johnson Lambert discussed the ever-changing tax considerations, the importance of risk transfer, and other regulatory issues relating to reinsurance arrangements.

Following a working lunch where the presenters pulled all of the pieces together, case studies were presented by the afternoon's speakers.

Ian Wigglesworth of Guy Carpenter & Co., Ltd. presented the London reinsurance perspective followed by Michael Tarling of The Boeing Company and Nicolas Deparday of Michelin North America, Inc.

Ian, Michael, and Nicolas wowed the audience with their expertise, experiences, and sense of humor. It was refreshing to hear tales of how each company responded to serious incidents, learned from the experience, and created innovative solutions for the future. While Boeing and Michelin have different approaches to risk management and the use of reinsurance to address their risks in doing business, each company is dedicated to furthering the application of risk management principles and the benefits they bring.



All of the sessions were highly interactive with many questions and comments coming from the attendees. The exchanges were lively and challenged the speakers to finish their presentations on time. The accolades for the speakers and the quality of the presentations were abundant. Everyone left with a greater understanding of reinsurance and how it is utilized by some of the largest corporations in the world.